Top Reasons to Buy WatchGuard

Network threats can come from anywhere, at any time, and can take you down before you even know they're there. Uniquely architected to be the industry's smartest, fastest and most effective network security products, WatchGuard solutions put IT security pros back in charge of their networks with widely deployable, enterprise-grade security and threat visibility tools suitable for any organization, regardless of budget, size, or complexity.

1 Enterprise-Grade Security

At WatchGuard, we believe that every organization, large or small, should have access to the most effective security technologies on the market. Our unique product architecture enables customers to leverage best-in-class security services from the industry's most respected brands, minus the cost and complexity of multiple single-point solutions.

2 Simplicity

At WatchGuard we believe simplicity is the key to successful adoption of technology. As such, all of our products are not only easy to initially configure and deploy, they are also designed with an emphasis on centralized management, making ongoing policy and network management simple and straight-forward. Security is complex, running it doesn't have to be.

3 Performance

Adoption of a single security scanning service is no longer an effective network security strategy. Organizations must take a layered approach to security when it comes to protecting their networks. Other manufacturers might offer faster throughput for one single security technology, but we engineered WatchGuard's platform to deliver the fastest throughput when it matters – with all security engines turned on.

4 Visibility

When it comes to network security, seeing is knowing, and knowing leads to action. WatchGuard's award-winning Dimension™ threat visibility tool enables busy IT managers to instantly identify and take action to resolve potential network security threats.

5 Future-Proof

WatchGuard's unique product architecture makes it quick and easy for our team to add new, innovative network security services to our UTM offerings faster than the competition. That same architecture makes it just as easy for us to upgrade or change our existing services as technologies evolve and best practices change – something that would be a massive and time-consuming development project for any of our competitors.

Feature Comparison Chart

	WatchGuard Firebox	Sonicwall	Fortinet Fortigate	Sophos UTM	WatchGuard Advantage
UTM/Next Gen Firewall	✔	✔	✔	✔	WatchGuard's advantage is best-in-class hardware and security services.
Cloud-based Deployment	✔		✔	✔*	RapidDeploy included with every firewall. *RED devices only for Sophos.
Offline Configuration	✔				WatchGuard System Manager - Policy Manager
Centralized Management	✔	✔	✔	✔*	WatchGuard System Manager is a fully integrated Management Server. *Sophos has fractured management tools between SG and XG firewalls.
Centralized VPN Management	✔		✔		Easy-to-configure Hub and Spoke VPNs in Dimension or Drag and Drop in Management Server
VPN	✔	✔	✔	✔	Secure communication from remote offices and mobile devices.
Device Detection	✔		✔		Only WatchGuard offers a complete network map of all connected devices.
Integrated 802.11 ac	✔	✔		✔	Fortinet customers miss out on integration with the latest wireless ac speed.
PoE+ Ports	✔				PoE+ ports on Firebox T35, T55, and M440. Fortinet PoE models only.
VMware and Hyper-V	✔		✔	✔	Sonicwall comes up short by not offering protection to the growing number of cloud users.
Policies by Domain Name	✔	✔	✔		Domain policies with wildcards. Competitors recommend not using this feature in their products.
Proxy AV	✔		✔	✔	Enables scanning/ detecting malware of compressed file types, and other evasions.
Advanced Malware Protection	✔		✔	✔	WatchGuard's APT Blocker has been available since 2014. Fortinet's solution consistently performs poorly on third-party testing. Sophos Sandstorm not on available on the XG platform.
Access Portal	✔	✔	✔	✔	Sophos and Fortinet don't offer support for SAML 2.0
Secure Wireless Access Points	✔	✔	✔	✔	Extend protection to the wireless environment with APs.
Band Steering	✔		✔		Enhances Wi-Fi experience, moving connected devices to more open 5 GHz band.
Fast Roaming (802.11r/k)	✔		✔		Enables businesses to adopt mobile VoIP clients.
Fast Handover	✔		✔		Forces "sticky" clients with low signal strength off an AP to avoid slowing down other users.
WIPS Security	✔				WatchGuard's cloud-managed APs have built in Wireless Intrusion Prevention to keep your airspace protected from rogue APs and malicious attacks.
Integrated Analytics & Engagement Tools	✔				Built-in, easy-to-use tools let you to create a unique Wi-Fi experience for users and then track the usage data you need to understand their habits and preferences.
Standard Reporting and Dashboards	✔				WatchGuard's Dimension visibility is a standard feature, while competitors charge for basic insights. Sophos local reporting is merely line graphs and pie charts, and Fastvue starts at $895/UTM/year. Fortinet requires additional FortiAnalyzer VM or hardware, VM starting at $1800. Sonicwall requires additional Analyzer or GMS.
Cloud-ready Visualization Platform Included	✔				WatchGuard Dimension is compatible with VMware, Hyper-V, AWS, and Azure. Competitors require expensive upgrade.
Usage and Bandwidth Consumption Map Included	✔				WatchGuard's FireWatch displays top users, applications, domains, and more, in a real-time dashboard. Competitors require expensive upgrade.
Wireless Deployment Map	✔				Dimension pinpoints the location of wireless APs.

WatchGuard Firewall Appliance Comparison

Product	User Counts	Throughput					VPN Licenses Concurrent Licensing		Physical Characteristics				
WatchGuard Firewall	Recommended, not licensed	Firewall	AV	IPS	UTM	VPN	Site to Site Tunnels	Mobile SSL / IPSec	1 Gig Ports	Fiber Ports	# Empty Module Bays	Form Factor	Dual Power Supply
Firebox T15	5	400 Mbps	120 Mbps	160 Mbps	90 Mbps	150 Mbps	5	5	3	0	0	Tabletop	No
Firebox T35	20	940 Mbps	325 Mbps	573 Mbps	278 Mbps	560 Mbps	25	25	5 incl. 1 PoE+	0	0	Tabletop	No
Firebox T55	35	1 Gbps	636 Mbps	636 Mbps	523 Mbps	360 Mbps	40	50	5 incl. 1 PoE+	0	0	Tabletop	No
Firebox T70	60	4 Gbps	1.2 Gbps-	1.5 Gbps	1.1 Gbps	750 Mbps	50	60	8 incl. 2 PoE+	0	0	Tabletop	No
Firebox M270	60	4.9 Gbps	2.1 Gbps	2.3 Gbps	1.6 Gbps	1.6Gbps	50	75	8	0	0	1U rack	No
Firebox M370	150	8 Gbps	3.0 Gbps	4.8 Gbps	2.6 Gbps	4.6 Gbps	100	100	8	0	0	1U rack	No
Firebox M470	350	19.6 Gbps	3.5 Gbps	5.7 Gbps	3.1 Gbps	5.2 Gbps	250	250	8	Optional	1	1U rack	No
Firebox M440	450	6.7 Gbps	2.2 Gbps	2.2 Gbps	1.6 Gbps	3.2 Gbps	600	300	25 incl. 8 PoE+	2 x 10G SFP+	0	1U rack	Optional
Firebox M570	600	26.6 Gbps	5.4 Gbps	8.0 Gbps	4.4 Gbps	5.8 Gbps	500	500	8	Optional	1	1U rack	No
Firebox M670	850	34 Gbps	6.2 Gbps	10.4 Gbps	5.4 Gbps	7.6 Gbps	750	750	8	Optional	1	1U rack	No
Firebox M4600	1500	40 Gbps	9 Gbps	13 Gbps	8 Gbps	10 Gbps	5,000	10,000	8	Optional	2	1U rack	Yes
Firebox M5600	7500	60 Gbps	12 Gbps	18 Gbps	11 Gbps	10 Gbps	Unrestricted	Unrestricted	8 x 1Gb 4 x 10 Gb	Optional	2	1U rack	Yes

WatchGuard Wireless Access Point Model Comparison

Product	Deployment	Number of Radios	MIMO Streams	Wireless Standards	2.4 GHz Speed	5 GHz Speed
AP120	Indoor	2	2x2	802.11a/b/g/n/ac (Wave 1)	300 Mbps	867 Mbps
AP322	Outdoor	2	3x3	802.11a/b/g/n/ac (Wave 1)	450 Mbps	1.3 Gbps
AP325	Indoor	2	2x2	802.11a/b/g/n/ac (Wave 2)	300 Mbps	867 Mbps
AP420	Indoor	3	4x4	802.11a/b/g/n/ac (Wave 2)	800 Mbps	1.7 Gbps

Firebox M470, 570 and 670 ship with one empty bay that can accommodate one of the following: 4 x 10 Gb fiber, 8 x 1 Gb fiber, or 8 x 1 Gb copper
Firebox M4600 and M5600 throughput rates are determined using base configuration + 4 x 10 Gb ports. Two empty bays can accommodate any combination of the following: 4 x 10 Gb fiber, 8 x 1 Gb fiber, 2 x 40 Gb fiber, 8 x 1 Gb copper.

Note: Recommended user count refers to number of connected devices behind firewall in office or organization. Max number of users on firewall at any one time is expected to be roughly half this amount. Throughput is measured using 1518 byte packets through multiple port pairs. Actual network performance may vary depending on environment.