



**VALUE ADDED SOLUTIONS**

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**CORPORATE  
PRESENTATION  
2026**

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**Since**  
1994



**Employees**  
65



**Vendors**

Limited Number  
Objective: Be your No. 1



**Revenues**

2025: 38M €  
F(26): 50M €



**Shareholders**

100% Working for the Company



**Solutions**

Oriented End-to-End Solutions

**Professional Services**

- Training and Certification
- Pre-sales
- Post-sales
- Professional Services



## LATAM

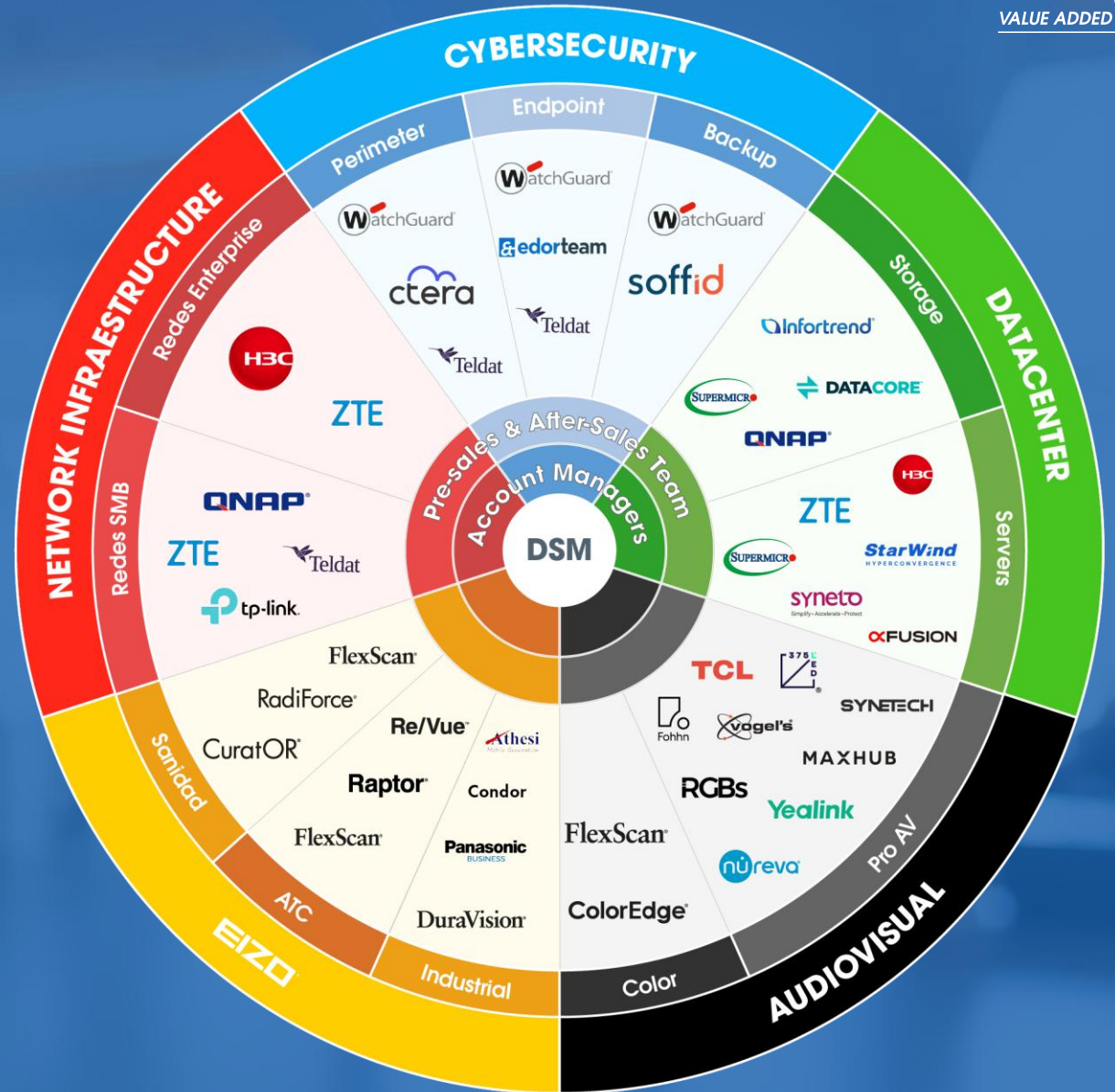
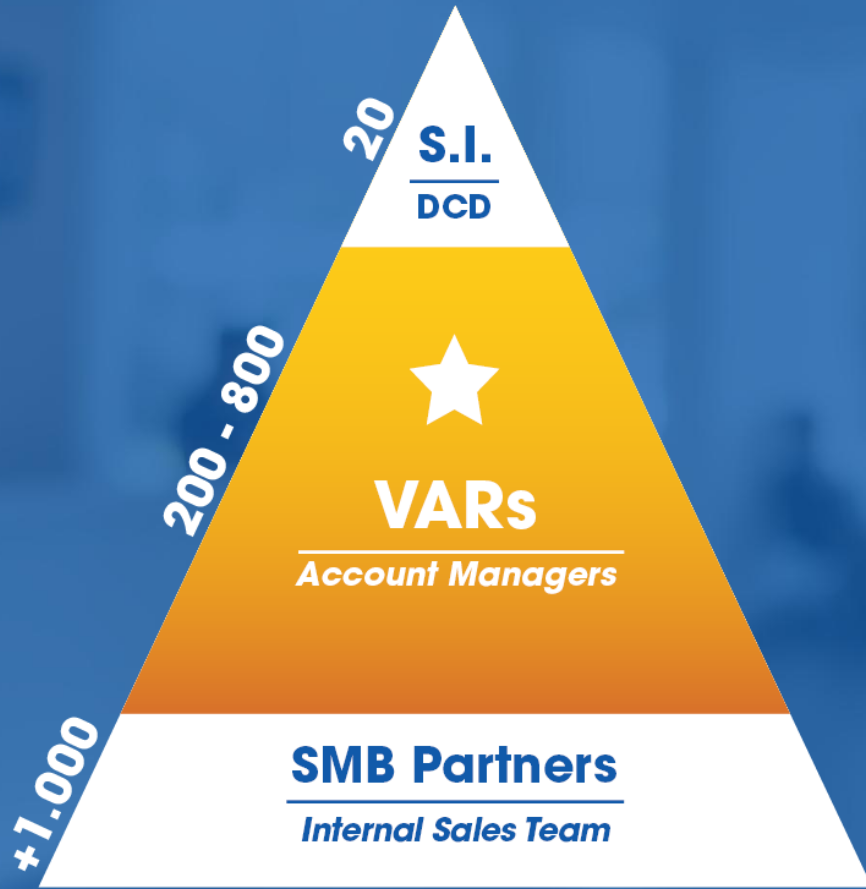


## IBERIA



# Business Ecosystem

**Partners Objective**





# Commercial Organization and Business Development



## Sales Team

- Sales Director Division
- Account Manager
- Internal Sales

## Presales Team

- Presales Director
- Presales Level 2
- Presales Level 1

## After-Sales Team

- After Sales Level 2
- After Sales Level 1

## Back Office Team

- Commercial Assistant
- Financial Dept.
- Logistics Dept.
- Renewals
- Operations Dept.
- Purchasing Dept.
- Marketing Dept.



## Technical Support – Hourly Exchange

Technical service focused on all those activities that require qualification and technical assistance.



## Consulting

Professional advisory service that helps organizations to achieve their objectives and meet their requirements.



## Personalized Training

Tailor-made training service adapted to the needs of our customers.



## Getting Involved

Service with which we are involved from the initial stages of the project.



## Service package - Workbox

Packaged services that can be deployed remotely or on-site.

# ARYAN COMUNICACIONES, S.A.

MADRID – BARCELONA – VALENCIA – LISBOA – LATAM