



VALUE ADDED SOLUTIONS

**CORPORATE
PRESENTATION
2025**

Since
1994



Employees
65



Vendors

Limited Number
Objective: Be your No. 1



Revenues

2024: 32M €
F(25): 45M €



Shareholders

100% Working for the Company



Solutions

Oriented End-to-End Solutions



Professional Services

- Training and Certification
- Pre-sales
- Post-sales
- Professional Services

Locations and Intl. Business

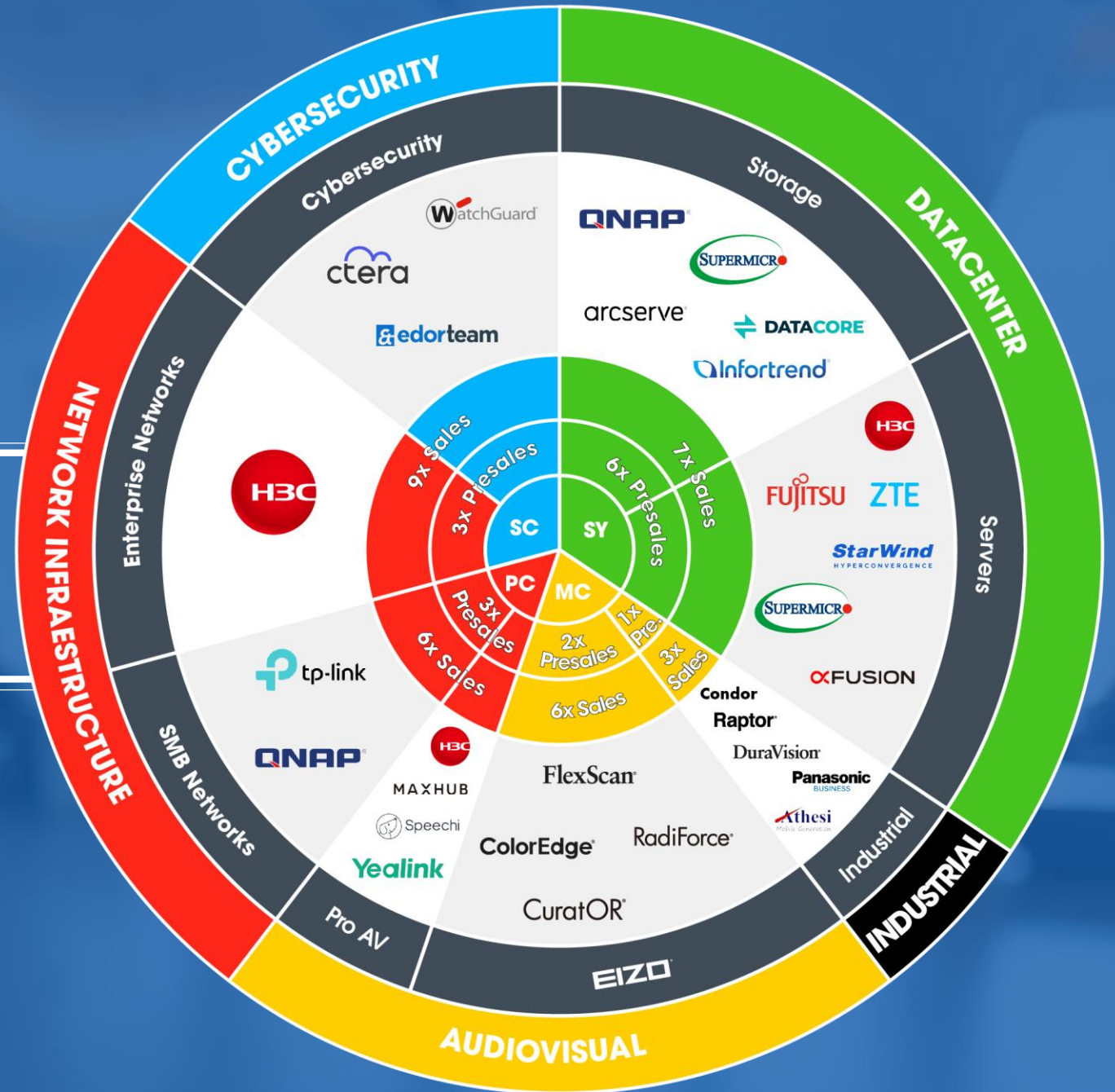
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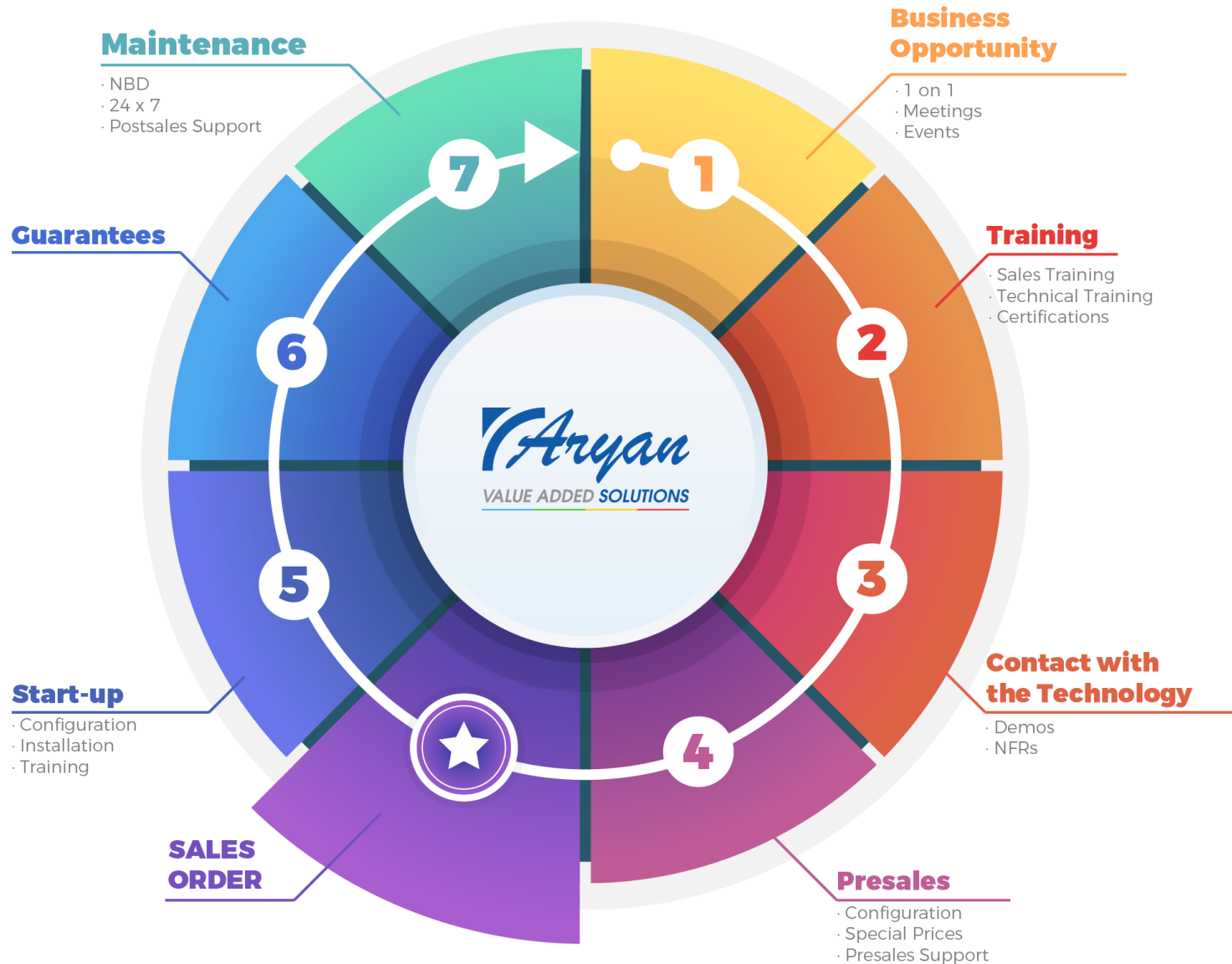
IBERIA



Aryan Echosystem



Business Development Model



Commercial Organization and Business Development



Sales Team

- Sales Director Division
- Account Manager
- Internal Sales

Presales Team

- Presales Director
- Presales Level 2
- Presales Level 1

After-Sales Team

- After Sales Level 2
- After Sales Level 1

Back Office Team

- Commercial Assistant
- Financial Dept.
- Logistics Dept.
- Renewals
- Operations Dept.
- Purchasing Dept.
- Marketing Dept.

Vertical Markets





Technical Support – Hourly Exchange

Technical service focused on all those activities that require qualification and technical assistance.



Consulting

Professional advisory service that helps organizations to achieve their objectives and meet their requirements.



Personalized Training

Tailor-made training service adapted to the needs of our customers.



Getting Involved

Service with which we are involved from the initial stages of the project.



Service package - Workbox

Packaged services that can be deployed remotely or on-site.

ARYAN COMUNICACIONES, S.A.

MADRID – BARCELONA – VALENCIA – LISBOA – LATAM