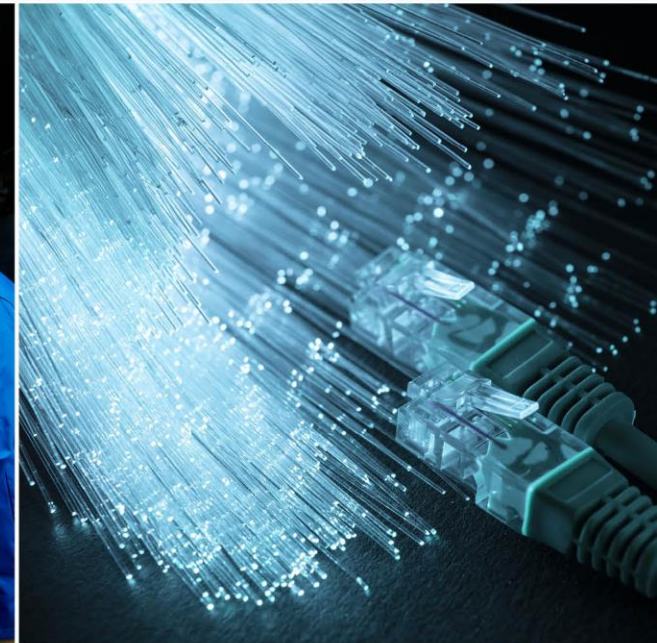
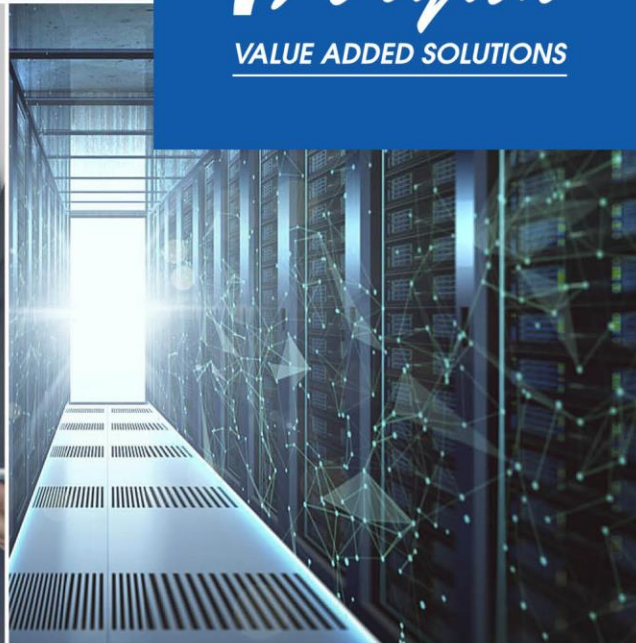


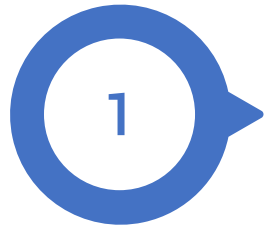


**Aryan**  
VALUE ADDED SOLUTIONS

CORPORATE  
PRESENTATION

2023





## About us

About our history



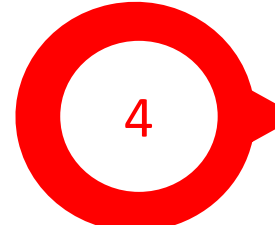
## Business Units

Aryan sales business units



## Our Team

Get to know our team



## Partner Channel Development

How can we help our Partners to Grow?





**Since**  
1994



**Employees**  
60



**Vendors**

Limited Number  
Objective: Be your N°1



**Revenues**

2022: 32M €  
F(23): 40M €



**Shareholders**

Madrid – Barcelona - Valencia



**Solutions**

Oriented End-to-End Solutions



**Professional Services**

- Training and Certification
- Pre-sales
- Post-sales
- Professional Services

# Locations and Intl. Business

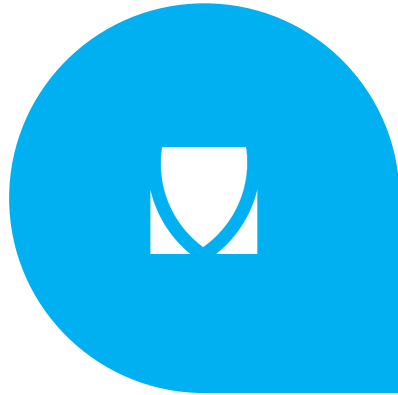






## Security

EndPoint, Perimeter and Wi-Fi  
cibersecurity solutions.



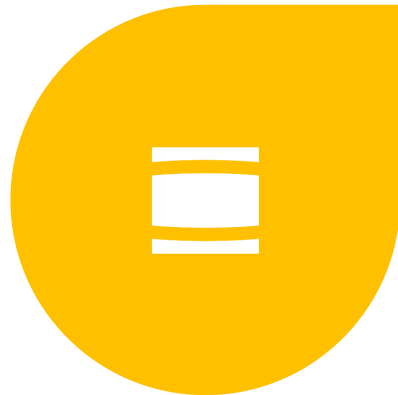
## Datacenter

CDP and datacenter infrastructure  
and connectivity



## Visual Technology

Visual Technology Solutions



## Networking

Switching, routing and Wi-Fi  
solutions.





**SECURITY**



**Bitdefender®**



**W / T H®**  
secure





**DATACENTER**



**αFUSION**

**FUJITSU**



**QNAP**

**StarWind**



**arcserve®**





**VISUAL  
TECHNOLOGY**



**Panasonic**  
BUSINESS

**MAXHUB**

**Athesi**  
Mobile Generation



**NETWORKING**





## Retail

- Malls
- Wi-Fi solutions for Retail



## Health

- Operating Rooms
- Radiology
- Clinical Pathology
- Multimodality



## MSSPs

- MSSPs
- CSPs
- Network Infrastructure



## Defense

- Aerospace
- Navy
- Army



## Control Rooms

- Air Traffic Control
- Maritime
- Railroads
- Roads



## Finance

- Banks
- Brokers
- Trading Rooms



## Hospitality

- Hotels
- Resorts



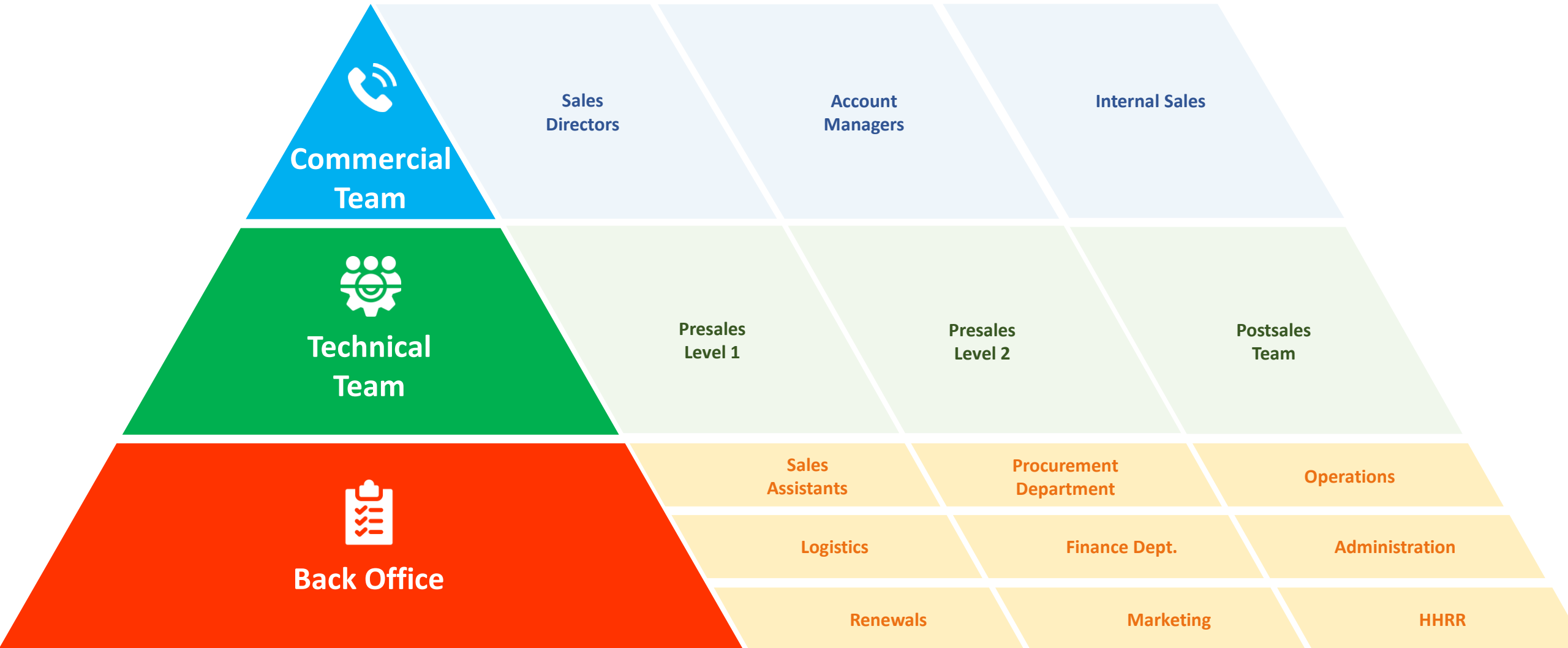
## Media

- Color Matching
- Soft Proofing
- Post-production
- Photography

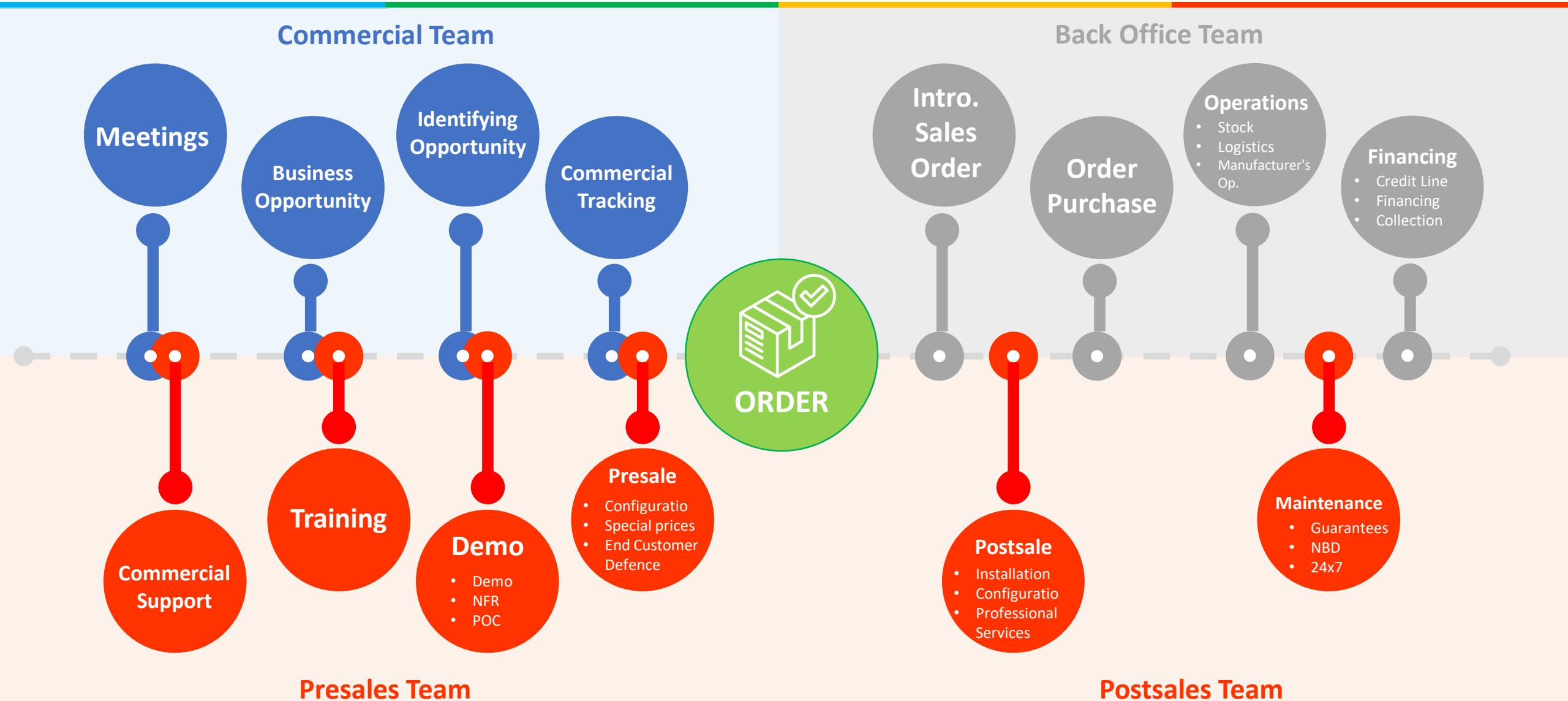




# Our Team



# Sales Organization & Business Development







# Partner Growth Model



# Development of public tenders and bids



Average Stock Levels 2022

**2022**

1.050.000 € - Stock

**2023**

3.500.000 € - Stock

Average Stock Levels 2023 (Growth +200%)



## Technical Support - Hourly Exchange

Aryan offers its customers a technical service focused on all those activities that require a qualification and technical assistance for the development of and technical assistance for the development of installations, deployment of new functionalities and functionalities and resolution of incidences.

With them, you will have a preferential access to our technical service and we guarantee fast and quality service conditions.



## Service package - Workbox

Packaged services that can be deployed remotely or on-site and are designed to assist with both the implementation and training of the most popular solutions in our portfolio. This type of service is based on standard training and configuration on the contracted solutions.



## Consulting

Professional consultancy service that helps organisations to achieve their objectives and meet their requirements. In a previous call we analyse the requirements set out, advising on the best methodology for our client to achieve their objectives, giving them a differential value.



## Personalized Training

Tailor-made training service adapted to the needs of our clients. It provides an excellent starting point and is delivered interactively with the client.



## Getting Involved

Service with which we get involved from the initial phases of the project, selection of the solution, design, planning, implementation and continuous improvement. This type of service includes high-level integrations and involvement in highly complex projects for your business, achieving professional excellence in all aspects.



**ARYAN COMUNICACIONES, S.A.**

MADRID – BARCELONA - VALENCIA